Biomed Systems : Economic Reagents for BG- BE Analyzers

Complete range of reagents, consumables for Bayer – Ciba Corning Blood Gas - Electrolyte Analyzers







U.S. FDA certified reagents

Highly Cost Effective 40 to 50% Savings

Complete Technical Support

1st time in India! Comprehensive Maintenance Contract Options available!

1st time in India! Q.C. Contract/ Certification Available.

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Biomed Systems: Product Comparison

M-600 Series Reagents -Cost Effectivity Comparisons:



Analyzer	Cal/ Wash Pack		Actual Savings	Cost	Total savings
Name	Source	Biomed	Per Pack	Effectivity	(Aprox.) with
	price inclusive of Sales tax (Rs.)	price inclusive of Sales tax (Rs.)	with Biomed Reagents (Rs.)	with Biomed Reagents	Biomed Reagents Per Year 20-30 Samples per Day (Rs.)
M 614	18691.40	13106.5	5584.9	30.00%	67018.8
	or More		or More	or More	or More
M 644	23222.29 or More	15555.82	7666.47 or More		
	of more		OF IVIOLE	OF IVIOLE	OI IVIOI e
M 654	21680.15	14239.55	7440.6	34.31%	89287.2
	or More		or More	or More	or More

(Please Note: All prices compared are on basis of customer pricing)

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Biomed Systems: Product Comparison

RL 348 Reagents -Cost Effectivity Comparisons:



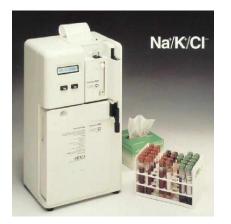
Reagent	Cost Comparison		Actual Savings	Cost	Total savings
Name	Source	Biomed	Per Pack	Effectivity	(Aprox.) with
	Price Inclusive of Sales tax (Rs.)	Price Inclusive of Sales tax (Rs.)	With Biomed Reagents (Rs.)	with Biomed Reagents	Biomed Reagents Per Year 20-30 Samples per Day (Rs.)
Cal Pack	21921 or more	16000	5921 or more	27% or more	71052 or more
Wash Pack	17449 or more	11000	6449 or more	37% or more	77338 or more

(Please Note: All prices compared are on basis of customer pricing)

<u>Plus</u> more than 40% savings on Pump Tube Kits. <u>Plus</u> more than 40% savings on Depro-Conditioner Packs. <u>Plus</u> more than 40% savings on Annual Service Contract Charges.

Biomed Systems: Product Comparison

Complete range of highly cost effective reagents, consumables, parts for Medica and I-lyte Analyzers





Instrument	Source price Inclusive of Tax (Rs.)		Actual Savings per pack with Biomed (Rs.)	Saving with Biomed Reagents
Medica Easylyte Na/K/Cl and I Lyte	15200 or More	10377	4823 or more	32% or more

Savings per year at 20-30 samples per day:Monthly Consumption1Pack (800 ml)Yearly Consumption12 packs (800ml)

Savings per year = $4823 \times 12 = 57,876 \text{ Rs. or more}$ <u>Plus</u> Aditional savings on electrodes <u>Plus</u> Aditional savings on spares

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