

Biomed Systems: Product Comparison

BIOMED adds a bit of Cost Effectiveness and Convenience with efficient reagent technology...



- Biomed individual reagent packs allows for fast, easy replacement
 - No wastage /No leaks
- No bulging of time pack when waste is full/Waste goes right in to Waste Container, reducing biohazard

ADVIA 60 Cost per Test Analysis:

Diluent used Per Count = 16 ml

Lyse used per Count = 0.60 ml

With Time Pack:

1 pack gives you 800 Tests

12800 Rs/ 800 Tests

=Rs 16.00 + Tax

With Biomed Reagents:

Individual Packs as Mentioned above gives you 1250 + Tests

11760 Rs/ 1250 Plus Tests

LESS THAN Rs. 9.40 + Tax

The Reagents offered by Biomed which along with cost edge on Time Pack also offers you choice to purchase all three major reagents that is Diluent, Lyse and Cleaner solutions individually; unlike Time Pack which offers Consolidated package, can save your organization valuable income of thousands of Rs. per month.

.. Visit us at www.biomed.itgo.com

(Please Note: All prices compared are on basis of customer pricing)

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BIOMED adds a bit of Cost Effectiveness and Convenience with Smart Card Management Technology...



Coulter AcT Diff Cost Effectiveness Comparisons:

Reagent Name	Source Company Cost Inclusive of Sales Tax	Biomed Cost Inclusive of Sales Tax	Actual Svings on Biomed Reagents	% Savings with Biomed Reagents
Coulter AcT Diff Pack Clenz	10200 Rs. or More 1800 Rs. or More	7840.4 Rs. 1037.7 Rs.	2360Rs. 763 Rs.	23 % or More 42% or More
Approx. Savings per month at 40 Samples per Day				
Reagent	Consumption	Savings per Month		
AcT Diff packs	1.5 To 2 Packs	3540 to 4720 Rs		
Clenz	1 To 1.5 Packs	1145 to 1526Rs.		
Total Savings per Month up Rs. 4685 To Rs. 6226 or More				
Total Savings per Year up to Rs. 56220 To Rs. 74712 or More				

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Biomed Complete Technical Support backs the reagents.

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Biomed now offers Cynide free reagents for



and complete range of Sysmex Analyzers

Product Cost Effectivity Comparison:

Analyzer Name	Pricing of Reagents		Actual Savings Per Pack with Biomed Reagents (Rs.)	Cost Effectivity with Biomed Reagents	Total savings (Aprox.) with Biomed Reagents Per Year 20-30 Samples per Day (Rs.)
	Source price inclusive of Sales tax (Rs.)	Biomed price inclusive of Sales tax (Rs.)			
KX 21	12506.5 or More	9254	3251.5 or More	26.00% or More	50901.98 or More
K 4500	19565.2 or More	13555.821	6009.38 or More	30.71% or More	72112.58 or More
K 1000	21680.15 or More	14239.55	7440.6 or More	34.31% or More	89287.2 or More

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